

DANIEL B. WILSON
SALES & CAPITAL ADVISORY

COMPANY EXPERIENCE

Dan comes to First Capital Property Group with over twenty years of investment and real estate experience, including ten combined years focused on the institutional investment management and development finance areas of commercial real estate. With a background in industrial design-build (Haskell) projects and intermodal logistics (CSX), Dan is using this expertise to assist industrial clients in finding opportunities and deploying capital in the current market. His exposure to a wide variety of purchase and sale structures, net lease financings, private equity/debt funds, and first-hand experience in the design-build industry allows him to create significant value for clients, across mandates in acquisition, disposition, leasing, site selection, development, and financing areas.

PROFESSIONAL ACCOMPLISHMENTS

Dan's background in acting as a trusted fiduciary in the individual and institutional investment arenas, and creatively solving client financing needs in the design-build space has allowed him to think strategically, with client interests always at the core. He has co-managed a \$1.5B real estate portfolio across all property types and risk profiles and specializes in combining prudent market and data analysis with exceptional client service skills. He has had a broad exposure to a wide variety of asset classes, including real estate, private equity, venture capital, hedge funds, equities, derivatives, and fixed income, which allows him to provide a unique perspective and deep experience in structuring creative commercial real estate solutions.

PERSONAL LIFE & INVOLVEMENT

Dan is married to his wonderful wife, Jenn, a marketing professional working in the health and wellness space. They spoil their two energetic black labs, Ella and Hoagie, and also like to enjoy family time with Dan's two kids. Aside from his professional activities, Dan spends most of his time with Jenn, training and participating in various endurance events, mostly triathlons and running. Having a passion for sport, Dan is a season ticket member for the Orlando City Soccer Club (Vamos Lions!), avid FC Bayern Munchen fan, and a perennially disappointed (but always optimistic!) Jaguars fan.

EDUCATION & AFFILIATIONS

Bachelor of Science in Business Administration (Finance) – University of Florida
Master of Business Administration – University of North Carolina, Chapel Hill
Florida Real Estate License – Associate
Licensed Mortgage Loan Originator NMLS#19781778



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