

KIM KRETOWICZ
VICE PRESIDENT OF HEALTHCARE INVESTMENT SERVICES

EXPERIENCE

Kim, an esteemed advisor and prominent figure in the healthcare sector of investment real estate, has recently joined WCRE and FCPG. As a specialist in the healthcare industry, she possesses a deep understanding of the intricacies and dynamics of healthcare real estate business and has cultivated extensive relationships with key stakeholders including Health Systems, Hospitals, Physician Specialty Groups, and Real Estate Investment Groups such as Institutional Investors, Family Offices, International Investors, Developers, Private Equity Groups, and REITs.

Her dedication to excellence and her strategic approach makes her an invaluable asset to WCRE, FCPG and its clients. Kim will utilize her national healthcare industry expertise, along with her insights into the Florida, New Jersey, New York, and Pennsylvania markets, to devise and execute impactful growth plans for WCRE and FCPG. Her broad network will facilitate the development and implementation of effective strategies. Additionally, she will offer strategic counsel and transactional support for various healthcare real estate endeavors, including acquisitions, dispositions, joint ventures, and sale/leasebacks, focusing on medical buildings, ambulatory surgery centers, specialty centers, and urgent care facilities.

PROFESSIONAL ACCOMPLISHMENTS

Kim held the esteemed title of Fellow within Colliers National Healthcare Services Group (HCS), operating within the NY Tri-state and Florida markets. Her specialization included Medical Office acquisitions, dispositions, joint ventures, and physician sale/leasebacks.

Kim frequently speaks at Commercial Real Estate Healthcare & Medical Properties conferences, including those hosted by Globe Street, Mid Atlantic Real Estate, and the Kayo Series. Additionally, she has appeared on the Hall Render Podcast.

INVOLVEMENT & AFFILIATIONS

Memberships:

Women in Healthcare - New York Metro Chapter/ Florida Chapter
 NAIOP, the Commercial Real Estate Development Association - New Jersey / South Florida

Awards:

Top 24 Women in Real Estate Private Equity in 2024 - Kayo Conference Series
 2022 Globe Street Influencer in Healthcare nominee



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REPRESENTATION OF CLIENTS

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|--------------------------|----------------------------------|
| Amsurg | Mercer County Orthopedics |
| Atkins Company | Mercer County Surgery Center |
| Atlantic Health Systems | OB/GYN Specialists of Palm Beach |
| Centrstate | Orbvest |
| Commonwealth Health | Punia |
| Eastern Dental | Quest Diagnostics |
| Emblem Health | Raritan Bay Cardiology |
| Geisinger Health Systems | Rendina |
| Hackensack Meridian | RWJ Barnabus Health |
| Hammes Partners | SILA Real Estate Trust |
| ID Care | Thomas Park Investments |
| JFK Health System | Welltower |
| Labcorp | Wyeth Capital |
| M. Gordon Construction | |